

CAREER OPPORTUNITY

DIVISIONAL MANAGER - CONSTRUCTION MANAGEMENT



RAM is a technical consultancy providing Project Management, Construction Management, Engineering and Advisory services across Canada. RAM is searching for a motivated and energetic Divisional Manager of Construction Management to join its team in Vancouver, BC. The successful candidate will be an individual that enjoys a challenging, professional and dynamic work place and contributing to the success of a hardworking team.

➔ More About This Project and Role

Due to an increase in a variety of projects, RAM is currently looking for a Divisional Manager of Construction Management to handle its increasing client workload. This person will be responsible for driving profitable revenue opportunities and creating operational efficiencies.

Further responsibilities include the following:

- Responsible for Business Development and the pursuit of new clients for the Construction Management (CM) division including tracking and filtering all opportunities;
- Help grow RAM's revenue and obtain client satisfaction by performance excellence;
- Lead the CM team, manage people, and advise on training and professional development for staff;

Our Core Values are:

1. Safety
2. Innovation
3. Integrity
4. Fun
5. Sustainability

- Lead and participate in RFP processes for various CM opportunities;
- Manage company staff working on specific projects in construction management and project control roles;
- Create the CM division strategy and set key performance indicators for the division and staff;
- Act as the key contact on projects with clients, stakeholders, sub-consultants, contractors and support staff;
- Develop project schedules and coordinating resources;
- Monitor budget and progress on projects;
- Chair and attend project and site meetings and communicate directly with clients, maintaining a respectful and professional working relationship;
- Collaborate with other divisions to actively promote RAM and its other services;
- Maintain key client relationships; and
- Assist with recruiting key staff.

➔ Ideal Candidate Requirements

- Degree in Civil, Electrical, or Mechanical Engineering;
- Registration as a P.Eng with EGBC;
- 12+ Years' Experience working in a Construction Management capacity on Canadian infrastructure projects;
- Experience estimating on local civil construction projects;
- Familiarity with HeavyBid or similar estimating software;
- Familiarity with Primavera;
- Proven experience writing proposals for EPCM and EPC type projects;
- Experience managing and growing a team of 10+ people;
- Ability to prioritize, multi-task and meet deadlines;
- Pleasant, calm demeanor and customer-service oriented; and
- Strong work ethic, ability to use tact and good professional judgement.

➔ Why You Should Join RAM

- Tuition Reimbursement and Career Planning
- 100% Health Coverage including MSP and Extended Health Benefits
- RAM Intramural teams
- Office Social Hours

- Business Casual Environment
- Quarterly Office Events
- Office Potlucks
- Community Involvement Days
- Quarterly Goal Setting
- Annual Performance and Salary Reviews

RAM is Canada's fastest growing professional services firm and is ranked **No. 82** on the 31st annual Growth 500 as per *Canadian Business and Maclean's* definitive ranking of Canada's Fastest-Growing Companies.

